

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2014 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
May 5, 2014 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: BC Housing Investors, LP

PROJECT NAME: Calico Family Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,122,484	annual Federal Credits, and
	total State Credits
	_

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements, if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents is support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (exce child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of th Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuar to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this 23rd day of June , 2014 at	Ву
<u> </u>	(Original Signature)
Los Angeles , California.	
	Neil Socquet
	(Typed or printed name)
	EO, Urban Planning Consultants, Inc - G
	(Title)
ACKNOWLED	DGMENT
STATE OF)	
COUNTY OF)	
Onbefore me,	
to be the person(s) whose name(s) is/are subscribed to the he/she/they executed the same in his/her/their authorized on the instrument the person(s), or the entity upon behalf	capacity(ies), and that by his/her/their signature(s)
I certify under PENALTY OF PERJURY under the laws of true and correct.	the State of California that the foregoing paragraph is
WITNESS my hand and official seal.	
Signature	(Seal)

Local Jurisdiction: City of Barstow Mike Massimini City Manager: Community Development Director / City Planner 220 East Mountain View Street, Suite A Title: Mailing Address: Barstow City: 92311 Zip Code: Phone Number: 760-256-5152 Ext. FAX Number: 760-256-1750

E-mail: mmassimini@barstowca.org

^{*} For City Manager, please refer to the following the website below: http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Α.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA - 2014 - 033 Has credit previously been awarded? Is this project a Re-syndication of a current TCAC project? If yes to either question above, enter the current application number and the amount currently allocated and being returned, if applicable: TCAC # CA - For re-syndications, refer to Regulation Section 10322(k) Federal Credit: for acquisition credit limitations. State Credit is requested, is this State Farmworker Credit? No
В.	Project Information Project Name: Calico Family Apartments
	Site Address:
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	East of Montara Road along Aurora Way
	City: Barstow County: San Bernardino Zip Code: 93211 Census Tract: 0120.00
	Zip Code: 93211 Census Tract: 0120.00 Assessor's Parcel Number(s): 0424-241-05 and 06
	733633013 1 dicer Number(3). 0424-241-03 dilu 00
	Project is located in a DDA:
	Project is located in a Qualified Census Tract: No *Federal Congressional District: 40
	Project is DDA/QCT but requesting State Credits No *State Assembly District: 33
	Special Needs with 130% basis & State Credits: No *State Senate District: 18
	Project is a Scattered Site Project: No
	If yes, all sites within a 5-mile diameter range: N/A *Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
	interior in the state of the st
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal Only \$1,122,484
	(federal) (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))
	40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e))
	Rural
F.	Housing Type Selection (Reg. Sections 10315(g) & 10325(g))
• •	Large Family
	If you selected Special Needs please list the percentage of Special Needs Units
	If between 50% and 75%, please specify other housing type construction standards that will be met:
G.	Geographic Area (Reg. Section 10315(h))
J .	Please select your geographic area:
	Inland Empire Region: San Bernardino, Riverside, Imperial Counties

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify Applicant A.

Applicant is the current owner and will retain ownership:

Applicant will be or is a general partner in the to be formed or formed final ownership entity:

Applicant is the project developer and will be part of the final ownership entity for the project:

Applicant is the project developer and will not be part of the final ownership entity for the project N/A

N/A

Yes

N/A

B. **Applicant Contact Information**

Applicant Name: BC Housing Investors, LP

Street Address: 100 Bayview Circle, Suite 3200

Newport Beach City: State: CA

Contact Person: **Neil Socquet** Phone: 805-300-1919 Fax: 949-271-4565 Ext.:

Fmail: nsocquet@amail.com

C. **Legal Status of Applicant:**

Limited Partnership Parent Company: Urban Planning Consultants, Inc.

Zip Code:

92660

If Other, Specify:

General Partner(s) Information D.

D(1) General Partner Name: Urban Planning Consultants, Inc.

Street Address: 100 Bayview Circle, Suite 3200

Newport Beach Citv: State: CA Zip Code: 92660

Neil Socquet Contact Person:

805-300-1919 Ext.: Fax: 949-271-4565 Phone:

nsocquet@gmail.com Email:

Nonprofit/For Profit: For Profit Parent Company:

D(2) General Partner Name: FDC Calico, LLC

Street Address: 26610 Agoura Road, #120

City: Calabasas State: CA Zip Code: 91302

Contact Person: Brandt Blanken

818-657-6102 Phone: Ext.: Fax: 818-657-6145

blanken@fallbrookmultifamily.com Email:

For Profit Parent Company: Fallbrook Multifamily Investments Nonprofit/For Profit:

D(3) General Partner Name: TELACU Homes, Inc.

604 N. Eckhoff Street Street Address:

City: Orange State: CA Zip Code: 92868

Contact Person: John Clem

Phone: 714-541-2390 Fax: 714-541-9411 Ext.:

Email: jclem@telacu.com

Nonprofit/For Profit: Nonprofit Parent Company:

E. General Partner(s) or Principal Owner(s) Type Joint Venture

F. Status of Ownership Entity

If to be formed, enter date: currently exists

*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

G. **Contact Person During Application Process**

Urban Planning Consultants, Inc. Company Name:

100 Bayview Circle, Suite 3200 Street Address:

Newport Beach City: State: CA Zip Code: 92660

Contact Person: **Neil Socquet**

Phone: 805-300-1919 Ext.: Fax: 949-271-4565

nsocquet@gmail.com Email: Participatory Role: Chief Executive Officer

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Urban Planning Consultants, Inc. 100 Bayview Circle, Suite 3200 Newport Beach, CA 92660 Neil Socquet 805-300-1919 Ext.: 949-271-4565 nsocquet@gmail.com	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	KTGY Group, Inc. 17922 Fitch Irvine, CA 92614 Keith Labus 949-221-6278 949-474-8489 klabus@ktgy.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ext.:
Tax Professional Address: City, State, Zip Contact Person: Phone: Fax: Email:	Novogradac & Company LLP 246 First Street, 5th Floor San Francisco, CA 94120-7833 Jon Adkins 415-356-8078 Ext.: 415-356-8001 jon.adkins@novoco.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	MELAS Energy 547 Uren Street Nevada City, CA 95959 Chris Miller 530-265-2492 Ext.: 530-265-2273 cmelas@sbcglobal.net
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Novogradac & Company LLP 246 First Street, 5th Floor San Francisco, CA 94120-7833 Jon Adkins 415-356-8078 Ext.: 415-356-8001 jon.adkins@novoco.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Fallbrook Credit Finance 26610 Agoura Road, Ste 120 Calabasas, CA 91302 Josh Lederer 818-657-6115 Ext.: Blanken@fallbrookmultifamily.con
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Gill Group, Inc. PO Box 784 Dexter, MO 63841 Cash Gill 573-624-6614 Ext.: 573-624-2942 cash.gill@gillgroup.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Buckingham Property Manageme 2170 N. Winery Ave. Fresno, CA 93703 Rosemary Lynch 559-452-8250 559-452-8249 rlynch@buckinghampm.com

CNA Consultant:		2nd Prop. Mgmt Co.:	
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:		Email:	-

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested New Construction (may include Adaptive Reuse) Rehabilitation-Only Acquisition & Rehabilitatior N/A If yes, will demolition of an existing structure be involved? If yes, will relocation of existing tenants be involved? Is this an Adaptive Reuse project? If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures No. of Existing Buildings No. of Stories Current Use:
C.	Purchase Information Name of Seller: Barstow Montara Associates, a Calif Signatory of Seller: Christine Hanna Date of Purchase Contract or Option: 2/18/2014 Purchased from Affiliate: No Expiration Date of Option: 9/1/2014 If yes, broker fee amount to affiliate? Purchase Price: \$590,000 Special Assessment(s): Historical Property/Site: No Holding Costs per Month: Total Projected Holding Costs: Real Estate Tax Rate: 1.25%
D.	Project Type Single Room Occupancy: N/A Single Family Home: N/A Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A Tenant Homeownership: N/A One or Two Story Garden: Yes Townhouse/Row House: N/A Condominium: N/A Inner City Infill Site: N/A Two or More Story With an Elevator: N/A if yes, enter number of stories Two or More Story Without an Elevator: Yes if yes, enter number of stories One or More Levels of Subterranean Parking N/A Other: (specify here)
E.	Land x Feet or 4.94 Acres 215,186 Square Feet If irregular, specify measurements in feet, acres, and square feet:

F.	Building Information	
	Total Number of Buildings: 5 Residential Buildings: 4	
	Community Buildings: 1 Commercial/ Retail Space: N/A	
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)	
	Are Buildings on a Contiguous Site? No	
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A	
	Do any buildings have 4 or fewer units?	
	If yes, are any of the units to be occupied by the owner or	
	a person related to the owner (IRC Sec. 42(i)(3)(c))?	

G. Project Unit Number and Square Footage

Total number of units:	73
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	72
Total number of low-income units:	72
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	74,360
Total square footage of low-income units:	74,360
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,943
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	1,355
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
**Total Square Footage of All Project Structures (excluding commercial/retail):	77,658

^{*}equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit\$178,454Total Residential Project Cost per Unit\$178,454Total Eligible Basis per Unit\$160,061

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

marcate are rearrant or arms arms pared for the remote	ng population	
Homeless/formerly homeless	N/A	
Transitional housing	N/A	
Persons with physical, mental, development disabilities	s N/A	
Persons with HIV/AIDS	N/A	
Transition age youth	N/A	
Farmworker		
Other: Disabled Veterans	33	
Units w/ tenants of multiple disability type or subsidy la	ayers, etc., br	iefly explain:
For 4% federal applications only:		
Rural area consistent with TCAC methodology	N/A	
		-

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates			
	Application	Application Estimated Actual		
	Submittal	Approval	Approval	
Negative Declaration under CEQA	N/A	N/A	N/A	
NEPA	N/A	N/A	N/A	
Toxic Report	N/A	N/A	N/A	
Soils Report	N/A	N/A	N/A	
Coastal Commission Approval	N/A	N/A	N/A	
Article 34 of State Constitution	N/A	N/A	N/A	
Site Plan	N/A	N/A	N/A	
Design Review	N/A	N/A	3/12/2007	
Conditional Use Permit Approved or Required	N/A	N/A	5/11/2009	
Variance Approved or Required	N/A	N/A	N/A	

	Project and Site Information
Current Land Use Designation	RM-2 Residential Development (Multi-family)
Current Zoning and Maximum Density	RM-2 Residential Development (Multi-family) / 15 units per acre
Proposed Zoning and Maximum Density	RM-2 Residential Development (Multi-family) / 15 units per acre
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	40' or 4 stories
Required Parking Ratio	2:01
Is site in a Redevelopment Area?	No

B. Development Timetable

		Actual or Scheduled		
		Month / Year		Year
SITE	Environmental Review Completed	N/A	1	
SIIE	Site Acquired	10	1	2013
	Conditional Use Permit	5	1	2009
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	10	1	2014
	Building Permit	10	1	2014
CONSTRUCTION	Loan Application	6	1	2014
FINANCING	Enforceable Commitment	6	1	2014
FINANCING	Closing and Disbursement	3	1	2015
PERMANENT	Loan Application	6	1	2014
FINANCING	Enforceable Commitment	6	1	2014
TIVANCING	Closing and Disbursement	N/A	1	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
OTHER LOANS	Application	N/A	/	
AND GRANTS	Closing or Award	N/A	1	
AND GRAINTS	Type and Source: (specify here)	N/A	/	
	Application	N/A	1	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	/	
	Closing or Award	N/A	1	
	10% of Costs Incurred	2	1	2015
	Construction Start	4	1	2015
	Construction Completion	7	1	2016
	Placed In Service	7	1	2016
	Occupancy of All Low-Income Units	1	1	2017

III. PROJECT FINANCING SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Construction Loan (BBCN)	24	3.500%	\$10,081,364
2)	Deferred Developer Fee			\$1,542,671
3)	Investor Equity (Fallbrook Credit Finance			\$1,403,105
4)				
5)				
6)				
7)				
8)				
9)				
10				
11)				
12				
		Total Fund	ds For Construction:	\$13,027,140

	12)				
		To	tal Funds	s For Construction:	\$13,027,140
1)	Lender/Source Construction Loan (BBCN)	2)	Lender/S	ource Deferred Deve	loper Fee
٠,	Street Address 2727 Olympic Blvd, Ste 213			Idress 100 Bayview C	
	City: Los Angeles, CA 90006		City:	Newport Beach	
	Contact Name Hassan Bouayad		•	Name: Neil Socquet	•
	Phone Numbe 213-235-3113 Ext.:			umbe 805-300-1919	Ext.:
	Type of Financing Construction Loan		Type of F	inancing Deferred De	veloper Fee
	Is the Lender/Source Committed? Yes			nder/Source Committe	
3)	Lender/Source Investor Equity (Fallbrook Cred	dit Fin: 4)	Lender/S	ource	
	Street Address 26610 Agoura Road, Ste 120		Street Ac	ldress	
	City: Agoura Hills, CA		City:		
	Contact Name: Craig Sheftell		Contact N	Name:	
	Phone Numbe 818-657-6115 Ext.:		Phone N	umbe	Ext.:
	Type of Financing Investor Equity		Type of F	inancing	
	Is the Lender/Source Committed? No		Is the Lei	nder/Source Committe	ed? No
5)	Lender/Source	6)	Lender/S	ource	
	Street Address		Street Ac	ldress	
	City:		City:		
	Contact Name:		Contact N	Name:	
	Phone Number Ext.:		Phone N	umbe	Ext.:
	Type of Financing		Type of F	inancing	
	Is the Lender/Source Committed? No		Is the Lei	nder/Source Committ	ed? No
7)	Lender/Source	8)	Lender/S	ource	
	Street Address		Street Ac	ldress	
	City:		City:		
	Contact Name:		Contact N		
	Phone Numbe Ext.:		Phone N		Ext.:
	Type of Financing		Type of F	<u> </u>	
	Is the Lender/Source Committed? No		Is the Lei	nder/Source Committe	ed? No

9) Lender/Source		10) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name:		Contact Name:	
Phone Numbe	Ext.:	Phone Number	Ext.:
Type of Financing		Type of Financing	
Is the Lender/Source Committed?	No	Is the Lender/Source Committee	l? No
			<u></u>
11) Lender/Source		12) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name:		Contact Name:	
Phone Numbe	Ext.:	Phone Number	Ext.:
Type of Financing		Type of Financing	
Is the Lender/Source Committed?	No	Is the Lender/Source Committee	l? No

III. PROJECT FINANCING SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Permanent Loan (BBCN Bank)	360	5.500%		\$111,216	\$1,632,300
2)	Deferred Developer Fee	120		Residual		\$170,000
3)						
4)						
5)						
6)						
7)						
8)						
9)						
10)					
11)					
12						
				Total Permane	ent Financing:	\$1,802,300
Total Tax Credit Equity:						\$11,224,840
			T	otal Sources of F	Project Funds:	\$13,027,140

			Total Sources of Froject Fullus: \$15,027,140
1)	Lender/Source Permanent Loan (BBCN Bank)	2)	Lender/Source Deferred Developer Fee
٠,	Street Address 2727 Olympic Blvd, Ste 213	-,	Street Address 100 Bayview Circle, Suite 3200
	City: Los Angeles, CA 90006		City: Newport Beach, CA 92660
	Contact Name: Hassan Bouayad		Contact Name Neil Socquet
	Phone Number 213-235-3113 Ext.:		Phone Number 805-300-1919 Ext.:
	Type of Financing Construction Loan		Type of Financing Deferred Developer Fee
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
	is the Echach oddree dominited:		is the Echaen oddiec committee:
3)	Lender/Source	4)	Lender/Source
	Street Address		Street Address
	City:		City:
	Contact Name		Contact Name:
	Phone Number Ext.:		Phone Numbe Ext.:
	Type of Financing		Type of Financing
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No
5)	Lender/Source	6)	Lender/Source
	Street Address		Street Address
	City:		City:
	Contact Name		Contact Name
	Phone Number Ext.:		Phone Number Ext.:
	Type of Financing		Type of Financing
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No
7)	Lender/Source	8)	Lender/Source
-	Street Address		Street Address
	City:		City:
	Contact Name		Contact Name
	Phone Number Ext.:		Phone Number Ext.:
	Type of Financing		Type of Financing
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No
9)	Lender/Source	10	Lender/Source

Street Address	Street Address
City:	City:
Contact Name:	Contact Name:
Phone Number Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
	
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name:	Contact Name:
Phone Number Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

III. PROJECT FINANCING SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
2 Bedrooms	4	\$319	\$1,276	\$91	\$410	30%	30.0%
2 Bedrooms	22	\$524	\$11,528	\$91	\$615	45%	45.0%
2 Bedrooms	14	\$592	\$8,288	\$91	\$683	50%	50.0%
3 Bedrooms	2	\$360	\$720	\$113	\$473	30%	30.0%
3 Bedrooms	2	\$597	\$1,194	\$113	\$710	45%	45.0%
3 Bedrooms	12	\$676	\$8,112	\$113	\$789	50%	50.0%
4 Bedrooms	2	\$389	\$778	\$139	\$528	30%	30.0%
4 Bedrooms	2	\$654	\$1,308	\$139	\$793	45%	45.0%
4 Bedrooms	3	\$742	\$2,226	\$139	\$881	50%	50.0%
4 Bedrooms	9	\$918	\$8,262	\$139	\$1,057	60%	60.0%
Total # Units:	72	Total:	\$43,692		Average:	47.2%	

B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10327(f)(7)(L) requires at least 1 manager's unit for every 80 residential units. Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Special Needs project with 24-hour desk staffing

C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$43,692
Aggregate Annual Rents For All Units:	\$524,304

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$7,884
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$7,884
Total Annual Potential Gross Income:	\$532,188

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:			\$11	\$12	\$14	
Water Heating:			\$14	\$18	\$21	
Cooking:			\$10	\$11	\$12	
Lighting:						
Electricity:			\$39	\$48	\$57	
Water:*						
Other: Air Conditioning			\$17	\$24	\$35	
Total:			\$91	\$113	\$139	

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of San Bernardino

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$5,000
	Legal:	\$5,000
	Accounting/Audit:	\$11,000
	Security:	\$6,000
	Other: Fax, Supplies, Phone, Internet	\$9,000
	Total Administrative:	\$36,000
Management	Total Management:	\$30,660
managomont	Total management	φου,σου
Utilities	Fuel:	
	Gas:	\$15,300
	Electricity:	\$16,300
	Water/Sewer:	\$54,500
	Total Utilities:	\$86,100
Payroll /	On-site Manager:	\$35,000
Payroll Taxes	Maintenance Personnel:	\$16,500
	Other: (specify here)	\$16,000
	Total Payroll / Payroll Taxes:	\$67,500
	Total Insurance:	\$14,300
Maintenance	Painting:	\$9,500
	Repairs:	\$14,300
	Trash Removal:	\$9,500
	Exterminating:	\$4,800
	Grounds:	\$15,300
	Elevator:	
	Other: (specify here)	\$9,000
	Total Maintenance:	\$62,400
Other Expenses	Other: Subscriptions, Newspapers, Bus. Lic.	\$2,340
	Other: (specify here)	
	Total Other Expenses:	\$2,340

Total Expenses

Total Annual Residential Operating Expenses:	\$299,300
Total Number of Units in the Project:	73
Total Annual Operating Expenses Per Unit:	\$4,100
Total 3-Month Operating Reserve:	\$116,829
Total Annual Internet Expense (site amenity election):	*
Total Annual Services Amenities Budget (from project expenses):	\$34,900 *
Total Annual Reserve for Replacement:	\$21,900 *
Total Annual Real Estate Taxes:	*

^{*} Please include in the identified lines on <u>THIS</u> page and <u>NOT</u> on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Servic	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

	Funding Source	es	Included in	
If lender	is not funding sour	ce, list source	Eligible Basis	
	ME, CDBG, etc.) NC		Yes/No	Amount
HOME In	nvestment Partnership	N/A		
Commur	nity Development Bloc	ck Grant (CDBG)	N/A	
RHS 514	1		N/A	
RHS 515	5		N/A	
RHS 516	3		N/A	
RHS 538	3		N/A	
HOPE V			N/A	
McKinney	-Vento Homeless Assis	tance Program	N/A	
MHSA			N/A	
MHP			N/A	
Redevel	opment Set-aside Fur	nds	N/A	
	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	(specify here)		N/A	
Private:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy cont	inue?: No	Other: (specify here)	
If yes enter amount:		Other amount:	

III. PROJECT FINANCING SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)				
	SRO/STUDIO	\$146,101							
	1 Bedroom	\$168,453							
	2 Bedrooms	\$203,200	.1	\$8,331,200					
	3 Bedrooms	6	\$4,161,536						
	4+ Bedrooms	\$289,763	1	6	\$4,636,208				
		TOTAL UNITS:	7	3					
		TOTAL UNADJUSTED THR	ESHOLD BA	ASIS LIMIT:	\$17,128,944				
	1 Bedroom \$168,453 2 Bedrooms \$203,200 41 3 Bedrooms \$260,096 16 4+ Bedrooms \$289,763 16								
(a)	out of public funds and f								
	required to provide park under" parking) or throu structure of two or more								
	is part of the developme	nt.		No					
(d)			ercent of	No					
(e)	Section 10325 or Section	n 10326 of these regulations the	nat include	No					
	Plus (+) the lesser of the adjustment for projects is structures, and/or project mitigation as certified by If Yes, select type: N/A	No							
(g)		ent impact fees required to be pertification from local entities as		No					
(h)		stment for projects wherein at lor units are serviced by an ele		No					
	<u> </u>	TOTAL ADJUSTED THR	ESHOLD B	ASIS LIMIT:	\$17,128,944				

HIGH COST TEST

Total Eligible Basis	\$11,684,471
Percentage of the Adjusted Threshold Basis Limit	68.215%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

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ITEM (e) Features

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens).
 Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV SOURCES AND USES BUDGET	ES BUDGET SECTION 1: SOURCES AND USES BUDGET Permanent Sources																	
IV. SCORCES AND USES BUDGET	SECTION 1.	300KCL3 A	ND 03L3 B0D	GLI	1)Permanent 2)Deferred	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL		
					Loan (BBCN Developer Fee	•			·			,	,	1				
	TOTAL			TAY ODEDIT	Bank)												70% PVC for	200/ DVO 6-
	PROJECT COST	PES COST	COM'L. COST	TAX CREDIT EQUITY													New Const/Rehab	30% PVC fo
LAND COST/ACQUISITION	COST	KE3. CO31	COW L. COST	EQUIT														
¹ Land Cost or Value	\$590,000	\$590,000		\$590,000												\$590,000		11.0001.00
² Demolition																		
Legal																		
Land Lease Rent Prepayment																	9000000000	20000000
¹ Total Land Cost or Value	\$590,000	\$590,000)	\$590,000												\$590,000	.00.440.440	
Existing Improvements Value	£400.000	# 400,000		£400.000												£400.000		
² Off-Site Improvements	\$120,000 \$120,000	\$120,000)	\$120,000 \$120,000												\$120,000 \$120,000		
Total Acquisition Cost Total Land Cost / Acquisition Cost	\$720,000	\$120,000 \$710,000		\$120,000	-											\$120,000		
Predevelopment Interest/Holding Cost	ψ/ 10,000	ψ/10,000		ψ/10,000												ψ110,000		
Assumed, Accrued Interest on Existing																		
Debt (Rehab/Acq)																		
Other: (Specify)																		
REHABILITATION																		
Site Work Structures																		
General Requirements																		
Contractor Overhead				İ					İ					İ				
Contractor Profit																		
Prevailing Wages																		
General Liability Insurance																		
Other: (Specify)																		
Total Rehabilitation Costs Total Relocation Expenses																		
NEW CONSTRUCTION																		
Site Work	\$350,000	\$350,000		\$350,000												\$350,000	\$350,000	
Structures	\$6,013,000	\$6,013,000)	\$4,579,002	\$1,433,998											\$6,013,000	\$6,013,000	
General Requirements	\$388,980	\$388,980)	\$388,980												\$388,980	\$388,980	
Contractor Overhead	\$206,159	\$206,159		\$206,159												\$206,159	\$206,159	
Contractor Profit	\$343,599	\$343,599)	\$343,599												\$343,599	\$343,599	
Prevailing Wages General Liability Insurance	\$100,000	\$100,000)	\$100,000												\$100,000	\$100,000	
Other: (Specify)	ψ100,000	ψ100,000	The state of the s	Ψ100,000												ψ100,000	ψ100,000	
Total New Construction Costs	\$7,401,738	\$7,401,738	3	\$5,967,740	\$1,433,998											\$7,401,738	\$7,401,738	
ARCHITECTURAL FEES																		
Design	\$290,000	\$290,000)	\$290,000												\$290,000	\$290,000	
Supervision	\$60,000	\$60,000	0	\$60,000												\$60,000	\$60,000	
Total Architectural Costs	\$350,000 \$135,000	\$350,000 \$135,000)	\$350,000 \$135,000												\$350,000 \$135,000	\$350,000 \$135,000	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$135,000	\$133,000	,	\$133,000												\$135,000	\$133,000	
TINDONON MYLINEON OF EED																		
Construction Loan Interest	\$387,022	\$387,022		\$387,022												\$387,022	\$262,022	
Origination Fee	\$100,814	\$100,814		\$100,814												\$100,814	\$59,537	
Credit Enhancement/Application Fee																		
Bond Premium	# 0= 05=	405.055		005.055												005.055	004.00	
Title & Recording Taxes	\$35,000 \$14,750	\$35,000 \$14,750)	\$35,000 \$14,750												\$35,000 \$14,750	\$21,000 \$14,750	
Insurance	\$14,750	\$14,750 \$135,000		\$14,750 \$135.000												\$14,750 \$135.000	\$14,750 \$135.000	
Other: Closing Costs	\$15,000	\$15,000		\$15,000												\$15,000	\$9,000	
Other: (Specify)																		
Total Construction Interest & Fees	\$687,586	\$687,586	sl	\$687,586												\$687,586	\$501,309	
PERMANENT FINANCING	#40.000	040,000			£40,000											040.000		
Loan Origination Fee	\$16,323	\$16,323			\$16,323											\$16,323		
Credit Enhancement/Application Fee Title & Recording	\$25,000	\$25,000			\$25,000											\$25,000		
Taxes	φ25,000	\$25,000			\$20,000											\$25,000		
Insurance																		
Other: (Specify)																		
Other: (Specify)																	(0) (0) (0)	
Total Permanent Financing Costs	\$41,323	\$41,323	3		\$41,323											\$41,323		
Subtotals Forward	\$9.325.647	\$9.325.647		\$7.850.326	\$1,475,321											\$9,325,647	\$8,388,047	

IV. SOURCES AND USES BUDGET	SECTION 1:	SOURCES AN	ID USES BUD	GET		Permanent Sources													
	TOTAL PROJECT COST		COM'L. COST	TAX CREDIT EQUITY	1)Permanent Loan (BBCN Bank)	2)Deferred Developer Fee	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LEGAL FEES																			
Lender Legal Paid by Applicant	\$50,000	\$50,000		\$50,000													\$50,000	\$30,000	i
Other: Borrower Attorney	\$25,000	\$25,000		\$25,000													\$25,000	\$15,000	i
Total Attorney Costs	\$75,000	\$75,000		\$75,000													\$75,000	\$45,000	i
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves																			
3-Month Operating Reserve	\$116,829	\$116,829			\$116,829												\$116,829		
Other: (Specify)																			
Total Reserve Costs	\$116,829	\$116,829			\$116,829												\$116,829		
APPRAISAL																			
Total Appraisal Costs	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	i
Total Contingency Cost	\$371,089	\$371,089		\$371,089													\$371,089	\$371,089	i
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$75,419	\$75,419		\$75,419													\$75,419		
Environmental Audit	\$9,600	\$9,600		\$9,600													\$9,600	\$9,600	
Local Development Impact Fees	\$886,785	\$886,785		\$886,785													\$886,785	\$886,785	,
Permit Processing Fees	\$328,500	\$328,500		\$328,500													\$328,500	\$328,500	
Capital Fees	, ,																	, , , , , , , , , , , , , , , , , , , ,	
Marketing	\$40,150	\$40,150			\$40,150												\$40.150		
Furnishings	\$91,250	\$91,250		\$91,250													\$91,250	\$91,250	
Market Study	\$4,200	\$4,200		\$4,200													\$4,200	\$4,200	
Accounting/Reimbursables	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Soft Cost Contingency	\$100,000	\$100,000		\$100,000													\$100,000	\$100,000	
Other: (Specify)	, ,																	, ,	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$1,585,904	\$1,585,904		\$1,545,754	\$40,150												\$1,585,904	\$1,470,335	i e
SUBTOTAL PROJECT COST	\$11,484,469	\$11,484,469		\$9,852,169	\$1,632,300												\$11,484,469	\$10,284,471	
DEVELOPER COSTS					7,11,1000													, . ,	
Developer Overhead/Profit	\$1,542,671	\$1,542,671		\$1,372,671		\$170,000											\$1,542,671	\$1,400,000	
Consultant/Processing Agent	Ţ:,Ţ:.=,Ø; i	Ţ.,J.,_,O.		Ţ:,;:: <u>_</u> ;;::		Ţz,000											Ţ:,J::_,O; i	Ţ.,, 	
Project Administration																			
Broker Fees Paid to a Related Party																			
Const. Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$1,542,671	\$1,542,671		\$1,372,671		\$170,000											\$1,542,671	\$1,400,000	i
TOTAL PROJECT COST				\$11,224,840	\$1.632.300												\$13,027,140	\$11,684,471	
Note: Syndication Costs may not be				,== :,= ::	. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			•	•	•	•	•			Bridge Loar	Expense Durii	ng Construction:	. ,	
Calculate Maximum Developer Fee using																	al Eligible Basis:	\$11,684,471	1
DOUBLE CHECK AGAINST PERMANE				\$11,224,840	\$1,632,300	\$170,000											T 5	. , ,	

¹ Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to TCAC Regulations and the application checklist for additional information and guidance. Land value must be included in Total Project Cost and Sources and Uses Budget (including donated or leased land).

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis: Ineligible Amounts	\$11,684,471	
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing: Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:	\$470,316	
Total Basis Reduction:	(\$470,316)	
Total Requested Unadjusted Eligible Basis:	\$11,214,155	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$14,578,402	
Applicable Fraction:	100%	100%
Qualified Basis:	\$14,578,402	
Total Qualified Basis:	\$14,5	78,402
**Total Credit Reduction:		
Total Adjusted Qualified Basis:	\$14,5	78,402

^{*130%} boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New	
	Construction	
	/Rehabilitation	Acquisition
Adjusted Qualified Basis, After Credit Reduction:	\$14,578,402	
*Applicable Percentage:	7.70%	3.36%
Subtotal Annual Federal Credit:	\$1,122,537	
Total Combined Annual Federal Credit:	t: \$1,122,537	

^{*} Applicants are required to use these percentages in calculating credit at the application stage.

^{**}to be calculated in: "Points System". See Checklist.

C.	Determination of Minimum Federal Credit Necessary For Feas	sibility	
	Total Project Cost	, <u> </u>	\$13,027,140
	Permanent Financing		\$1,802,300
	Funding Gap		\$11,224,840
	Federal Tax Credit Factor		\$1.00000
	The federal tax credit factor must be between \$0.90 and	\$1.10.	
	APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A	TAX CREDIT FACT	OR OUTSIDE
	OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALI		-
	less than \$0.90 you must contact TCAC staff to discuss prior to submi	tting your application	<u>on.</u>
	Total One dita Nananana fan Fanaihilita		**
	Total Credits Necessary for Feasibility		\$11,224,840
	Annual Federal Credit Necessary for Feasibility		\$1,122,484
	Maximum Annual Federal Credits		\$1,122,484
	Equity Raised From Federal Credit		\$11,224,840
	Remaining Funding Gap		
	If Applying For State Credit Complete Sec	ction (D) & (E)	
D.	Determination of State Credit	NC/Rehab	Acquisition
D.	Determination of State Credit Adjusted Qualified Basis	NC/Rehab \$11,214,155	Acquisition
D.	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl	\$11,214,155	Acquisition
D.	Adjusted Qualified Basis	\$11,214,155 c projects	Acquisition derally-subsidized)
D.	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl	\$11,214,155 c projects	
D.	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl eligible for State Credit on the acquisition basis at the 0.13 factor)	\$11,214,155 c projects (.13 if fe	derally-subsidized)
	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl eligible for State Credit on the acquisition basis at the 0.13 factor) Factor Amount Maximum Total State Credit	\$11,214,155 c projects (.13 if fe 30% \$3,364,247	derally-subsidized)
D. E.	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl eligible for State Credit on the acquisition basis at the 0.13 factor) Factor Amount Maximum Total State Credit Determination of Minimum State Credit Necessary for Feasibi	\$11,214,155 c projects (.13 if fe 30% \$3,364,247	derally-subsidized) 13% \$0
	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl eligible for State Credit on the acquisition basis at the 0.13 factor) Factor Amount Maximum Total State Credit Determination of Minimum State Credit Necessary for Feasibil State Tax Credit Factor	\$11,214,155 c projects (.13 if fe 30% \$3,364,247	derally-subsidized)
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	Adjusted Qualified Basis (only rehabilitation or new construction basis, except in rare cases of At-Risl eligible for State Credit on the acquisition basis at the 0.13 factor) Factor Amount Maximum Total State Credit Determination of Minimum State Credit Necessary for Feasibi State Tax Credit Factor The state tax credit factor must be between \$0.60 and \$0.75. APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT L TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CRESULT IN APPLICATION DISQUALIFICATION. State Credit Necessary for Feasibility	\$11,214,155 c projects (.13 if fe 30% \$3,364,247 lity JSING A	derally-subsidized) 13% \$0

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.

A. Cost Efficiency/Credit Reduction/Public Funds

Maximum 20 Points

A(1) Cost Efficiency

20 Points

For new construction, at-risk development, or a substantial rehabilitation development where the hard costs of rehabilitation is at least \$40,000 per unit.

Make a selection:

New Construction

Projects total eligible basis that is below the maximum calculated threshold basis limits, including permitted adjustments receives 1 point for each full % below the maximum permitted adjusted threshold basis limits.

1) Project's adjusted threshold basis limits: \$17,128,944
2) Project's total eligible basis: \$11,684,471
3) Difference in threshold basis limits: \$5,444,473

4) Calculated percent below adjusted threshold basis limits:

 $\overline{31\%}$ (Rounded down to the nearest whole percent)

Total Points for Cost Efficiency: 31

A(2) Credit Reduction

20 Points

Credit Reduction: 0% (1 point for each full % that the qualified basis is reduced)

Total Qualified Basis: \$14,578,402
 Credit Percent Reduction 0%
 Total Qualified Basis Reduction \$0
 (This figure was rounded up to the nearest whole number on the worksheet "Basis & Credits")

4) Project's Total Adjusted Qualified Basis: \$14,578,402

Total Points for Credit Reduction: 0

A(3) Public Funds Section

20 Points

Total committed funds (including assumptions), fee waivers, or value of donated land 1 point for each full % of Total Development Cost (TDC) including the value of any donations or fee waivers

	¹ Federal, state or local funds
	² Outstanding principal balances of prior existing public or subsidized debt
	IRC 509(a)(1) local community foundation fundsdoes NOT include charitable foundations
	Awarded AHP funds
	Waiver of fees resulting in quantifiable cost savings and not required by federal or state law
	³ Land donated by a public entity, or land leased from a public entity
	³ Land donated as part of an inclusionary housing ordinance or other negotiated development agreements
	⁴ Public contributions of off-site costs
\$0	- 5 Private "tranche B" loan points valuecalculated in "Final Tie Breaker Self-Score" spreadsheet

Total committed funds, fee waivers, or value of donated land:

***Total project cost:

Percentage of funds versus TDC:

0% (rounded down)

May 5, 2014 Version 28 Points System 7/3/2014

¹ All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

Total	Points for Public Funds: 0
Total Points for Cost Efficiency, Credit Rec	duction, & Public Funds: 31
B. General Partner and Management Company Characteristics	Maximum 9 Points
B(1) General Partner Experience General Partner Name:	6 Points
TELACU Homes, Inc.	
Select from ONE of the following two options:	
7 or more projects in service over 3 years (6 Points)	
Special Needs housing type project opting for 7 project experience category:	N/A
For Special Needs housing type projects applying through the Nonprofit or Special Needs so	et-asides only:
(select one if applicable)	

To qualify for this option, all projects must qualify as Special Needs.

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

Total Points for General Partner Experience: 6

² If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

³ To receive points in this category, current land and building values must supported by an independent, third party appraisal conducted within 1 year of the tax credit application and otherwise consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

⁴ Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

⁵ Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in Final Tie Breaker Self-Score.

B(2) Management Company Experience

3 Points

Select from ONE of the following two options:

11 or more projects managed over 3 years (3 Points)

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

To qualify for this option, all projects must qualify as Special Needs.

Management Company Name:

Buckingham Property Management

Total Points for Management Company Experience:

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:

C. Housing Needs

Maximum 10 Points

Large Family

10 Points

Total Points for Housing Needs:

D. Site & Service Amenities

Maximum 25 Points

D(1) Site Amenities

Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

a) Transit-Oriented Development Strategy

(i) Located where there is a transit station, rain station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre. 7 Points

(ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

6 Points

(iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

5 Points

(iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop.

3 Points

Select one:

(iv)

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If preapproved, select applicable point category above.

Total Points for Transit-Oriented Development Strategy Amenity:

b) Public Park

(i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 1/2 mile (1 mile for Rural set-aside).

2 Points

Select one:

(ii)

Total Points for Public Park Amenity: 2

c) Book-Lending Public Library

(i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

2 Points

Select one: N/A

Total Points for Public Library Amenity: (

Please refer to Checklist Items for supporting documentation requirements 5 Points The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). (ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross 4 Points interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross 3 Points interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects). 4 Points (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or 3 Points more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). (vi) The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of 2 Points Certified Farmers' Markets, and operating at least 5 months in a calendar year. (vii) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of 1 Point Certified Farmers' Markets, and operating at least 5 months in a calendar year. (iii) Select one: Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity: e) Public Elementary, Middle, or High School 3 Points For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. 2 Points (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Total Points for Public Elementary, Middle, or High School Amenity: 3

(i)

Select one:

f) Senior Developments: Daily Operated Senior Center

(i) For a senior development the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside). 3 Points

(ii) The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside).

2 Points

Select one:

N/A

Total Points for Daily Operated Senior Center Amenity:

0

g) Special Needs or SRO Development: Population Specific Service Oriented Facility

(i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.

2 Points

Select one:

N/A

Total Points for Population Specific Service Oriented Facility Amenity:

h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one:

Total Points for Medical Clinic or Hospital Amenity: 2

i) Pharmacy

(i) The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

(ii) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). 1 Point

Select one:

(i)

(ii)

Total Points for Pharmacy:

j) In-unit High Speed Internet Service

High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-inservice date. If internet service is selected, it must be provided even if it is not needed for points.

2 Points

(ii) Rural set-aside only: High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one: N/A

Total Points for Internet Service: 0

Total Points for Site Amenities: 16

Site Amenity Contact List:

Amenity Name:	Barstow Area Transit	Amenity Name:	Donald E. Stringham Memorial Pa
Address:	Montara Road and Armory Rd	Address:	Corner of Montara & Aurora St
City, Zip	Barstow, CA	City, Zip	Barstow, CA
Contact Person:	Jason Shaw	Contact Person:	Terri Peralta
Phone:	760-256-3531 Ext.:	Phone:	760-256-5671 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park
Website:	www.barstowca.org	Website:	1 ublic 1 ark
Distance in miles:	0.25 miles	Distance in miles:	0.125 miles
Distance in filles.	0.23 Hilles	Distance in miles.	0.123 111163
Amenity Name:	Stater Bros	Amenity Name:	Montara Elementary School
Address:	957 Armory Road	Address:	700 Montara Rd
City, Zip	Barstow, CA 92311	City, Zip	Barstow, CA
Contact Person:	Mike Reed	Contact Person:	Wael Elatar
Phone:	909-733-5002 Ext.:	Phone:	760-255-6000 Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Public Elementary/Middle/High So
Website:	www.staterbros.com	Website:	www.barstow.k12.ca.us
Distance in miles:	1.2 miles	Distance in miles:	0.1801 miles
Amenity Name:	Meridian Urgent Care	Amenity Name:	Wal Mart Pharmacy
Address:	1301 E. Main Street	Address:	621 Montara Rd.
City, Zip	Barstow, CA	City, Zip	Barstow, CA
Contact Person:	Jamala Pratt	Contact Person:	John Pellerin
Phone:	760-242-7701 Ext.:	Phone:	760-252-5022 Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	Pharmacy
Website:	www.meridianurgentcare.com	Website:	www.walmart.com
Distance in miles:	1.4 miles	Distance in miles:	0.142 miles
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
A 24 A1		A '4 N	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	E .
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed. Amenities may include, but are not limited to:

a) Large Family, Senior, At-Risk projects:

N/A (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.

5 points

N/A

Service Coordinator as listed above, except:

3 points

N/A (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.

5 points

N/A

Other Services Specialist as listed above, except:

Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.

Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.

3 points

Yes (3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A (4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
Yes	Health and wellness services and programs as listed above, except:	3 points
	Minimum of 60 hours of services per year for each 100 bedrooms.	-
N/A	Health and wellness services and programs as listed above, except:	2 points
	Minimum of 40 hours of services per year for each 100 bedrooms.	
N/A (5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A (6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:	3 points
	Minimum of 6 hours per week, offered weekdays throughout the school year.	o pomilo
N/A	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
b) Specia	I Needs and SRO projects:	
N/A (7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
N/A (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points

N/A Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A (9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A (10) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A (11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A (12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
The service budget spreadsheet must be completed. Total Points for Service A	Amenities: 10

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E. Sustainable Building Methods

Maximum 10 Points

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u>E(</u>	1) Ne	<u>w (</u>	Construction and Adaptive Reuse projects select from the following features:		
Υ	es	(i)	Develop the project in accordance with the minimum	5	Points
			requirements with any one of the following programs:		
			GreenPoint Rated Multifamily Guidelines		
			Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24)):	
	Ye	es	Low Rise (1-3 habitable stories)	•	D . • . • .
			32.5%	2	Points
	N/A	Λ	Multifamily of 4 habitable stories		
	1 1 / /	Α	Multifamily of 4+ habitable stories N/A	0	Points
Y	es	(iii)	Develop the project beyond the minimum requirements of the program chosen in section (i) above: <u>LEED</u>		
			N/A	0	Points
			GreenPoint Rated Multifamily Guidelines	3	Points
E(2	2) Re	hal	bilitation projects select from the following features:		
N	I/A		Develop the project in accordance with the minimum requirements with any one of the following programs: N/A	0	Points
N	I/A	(v)	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post- Improvement over current: N/A	0	Points
N	I/A	(vi)	Develop the project beyond the minimum requirements of the program chosen in section (i) above:		
			LEED GreenPoint Rated Existing Home Multifamily Program N/A N/A	-	Points Points
			2011 Enterprise Green Communities		.
			N/A	0	Points
N	I/A	(vii)	Additional rehabilitation project measures (chose one or more of the following three	e ca	tegories):
			(A) PHOTOVOLTAIC / SOLAR	0	Points
			N/A		
ļ	N//	A_	(B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: 1. Develop project-specific maintenance manual, including information on all energy and green buil 2. Certify building management staff in sustainable building operations (BPI or equivalent) 3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning		Points g features
	N//	Ά	(C) INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0	Points

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

Total Points For Sustainable Building Methods: 10

10

Maximum 52 Points

F. Lowest Income

F(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

 * Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.

^{**60%} AMI is included as a place-holder and will not receive any additional points.

		Percent of Area Median Income (AMI)						
		**60% *55% 50% 45% 40% 35% 30%					30%	
	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
Percent of Income	40%	0	17.5	20	22.5	25	27.5	30
Targeted Units to	35%	0	15	17.5	20	22.5	25	27.5
Total Tax Credit	30%	0	12.5	15	17.5	20	22.5	25
Units (exclusive of	25%	0	10	12.5	15	17.5	20	22.5
mgr.'s units)	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
	10%	0	2.5	5	7.5	10	12.5	15

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table							
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned			
8	30	11.11	10	15			
	35	0.00	0	0			
	40	0.00	0	0			
26	45	36.11	35	20			
	50	0.00	0	0			
29	50 -Rural only	40.28	40	20			
	55 -Rural only	0.00	0	0			
9	60	12.50	10	0			
72	72 Total Points Requested: 55						

^{*}IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E628 BLANK.

F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	16	2	0.1250
3 BR	16	2	0.1250
2 BR	40	4	0.1000
1 BR	0	0	0.0000
SRO	0	0	0.0000
Total:	72	8	-

Lo	owest Income for 10% of Total Restricted Units at 30% AMI Points: 2
	•
	Total Points for Lowest Income: 57

G. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readines	Maximum 20 Points			
Yes (i)	Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees	5 points		
Yes (ii)	Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary	5 points		
Yes (iii)	All necessary public/tribal approvals except building permits	5 points		
Yes (iv)	Design review approval	5 points		

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See Appendix for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

Total Points for Readiness to Proceed:	20
.	

Miscellaneous Federal and State Policies Maximum 2 P									
Yes (i)	For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.	2 Points							
N/A (ii)	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points							
N/A (iii)	Smoke Free Residence. The proposed project will contain nonsmoking buildings or sections of buildings. Nonsmoking sections must consist of at least half the units within the building, and those units must be contiguous.	2 Points							
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point							
<u>N/A</u> (v)	Qualified Census Tract (QCT). The project is located within a QCT and the development would contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.	2 Points							
N/A (vi)	Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point							
Total Points for Miscellaneous Federal and State Policies: 2									

Н.

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 148, Minimum Points Required: 123 (Do Not Submit An Application If You Do Not Have The Minimum Points Required)

		APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A.	Cost Efficiency, Credit Reduction, & Public Funds	20	20	20
	A(1) Cost Efficiency	31	20	
	A(2) Credit Reduction	0	20	
	A(3) Public Funds	0	20	
В.	General Partner & Management Company Experience	9	9	9
	A(1) General Partner Experience	6	6	
	A(2) Management Company Experience	3	3	
C.	Housing Needs	10	10	10
D.	Site & Service Amenities	25	25	25
	D(1) Site Amenities	16	15	
	D(2) Service Amenities	10	10	
E.	Sustainable Building Methods	10	10	10
F.	Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
	F(1) Lowest Income	55.0	50.0	
	F(2) 10% of Units Restricted @ 30% AMI	2	2	
G.	Readiness to Proceed	20	20	20
Н.	Miscellaneous Federal and State Policies	2	2	2
*Neg	ative Points (if any, please enter amount:)		NO MAX	0
			Total Points:	148.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Final Tie Breaker Formula:

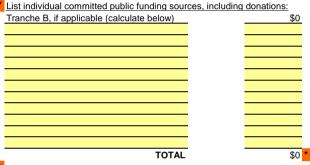
Committed permanent public funds defraying residential costs Total residential project development costs

+ ((1 - Requested unadjusted eligible basis Total residential project development costs) /3)

Self-Scoring Calculation:

\$13,027,140

\$11,214,155 + ((1 -



- The first numerator may include the following permanent funding sources that are not eligible for public funds points under Reg. Section 10325(c)(1)(C): (1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).
- * For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below. Mixed-use projects: Total commercial cost / Total project cost: 0.0000%

THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38)*(1-I45)

For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units: 0.0000% The number of rental subsidy units and the number of

operating subsidy units are cumulative, up to 100%.

0.0000%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator after any commercial cost adjustment).

Sample formula (subsidies) for numerator Committed permanent public funds defraying residential costs =F38*(1+H53)

Sample formula (subsidies and commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38*(1-I45))*(1+H53)

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential:

Rent Limit: 40% AMI (SRO/SpN)

		OR	Public	Calculated
		50% AMI	Subsidy	Annual
Unit Type	# of Units	(ALL OTHER)	Contract Rent	Rent
SRO				\$0
			TOTAL	\$0

Rental Income Differential \$0 Less Vacancy 5.0% Net Rental Income \$0

Available for debt service

@ 1.15 DSC ratio:	\$0	
Loan term (years) Interest rate (annual)	15 6.0%	
DSC ratio	1.15	
Loan amount per TCAC underwriting standards:	<u>\$0</u>	
Actual Tranche B loan amount:		
Comments or additional info	ormation as necessary:	

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE Gross Rent	MULTIPLIER 1.025	YEAR 1 \$524,304	YEAR 2 \$537,412	YEAR 3 \$550,847	YEAR 4 \$564,618	YEAR 5 \$578,734	YEAR 6 \$593,202	YEAR 7 \$608,032	YEAR 8 \$623,233	YEAR 9 \$638,814	YEAR 10 \$654,784	YEAR 11 \$671,153	YEAR 12 \$687,932	YEAR 13 \$705,131	YEAR 14 \$722,759	YEAR 15 \$740,828
Less Vacancy	9.00%	-47,187	-48,367	-49,576	-50,816	-52,086	-53,388	-54,723	-56,091	-57,493	-58,931	-60,404	-61,914	-63,462	-65,048	-66,675
Rental Subsidy	1.025	0	0	0	0	02,000	0	0	0	0	0	0	0	00,402	00,040	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	7,884	8,081	8,283	8,490	8,702	8,920	9,143	9,372	9,606	9,846	10,092	10,344	10,603	10,868	11,140
Less Vacancy	9.00%	-710	-727	-745	-764	-783	-803	-823	-843	-865	-886	-908	-931	-954	-978	-1,003
Total Revenue		\$484,291	\$496,398	\$508,808	\$521,529	\$534,567	\$547,931	\$561,629	\$575,670	\$590,062	\$604,813	\$619,934	\$635,432	\$651,318	\$667,601	\$684,291
EXPENSES																
Operating Expenses:	1.035														4	
Administrative		\$36,000	\$37,260	\$38,564	\$39,914	\$41,311	\$42,757	\$44,253	\$45,802	\$47,405	\$49,064	\$50,782	\$52,559	\$54,398	\$56,302	\$58,273
Management		30,660	31,733	32,844	33,993	35,183	36,414	37,689	39,008	40,373	41,786	43,249	44,763	46,329	47,951	49,629
Utilities		86,100 67,500	89,114 69,863	92,232 72,308	95,461 74,838	98,802 77.458	102,260 80,169	105,839 82,975	109,543 85,879	113,377 88,885	117,345 91,996	121,453 95,215	125,703 98,548	130,103 101,997	134,657 105,567	139,370 109,262
Payroll & Payroll Taxes Insurance		14,300	14,801	72,306 15,319	74,636 15,855	16,410	16,984	62,975 17,578	18,194	18,830	19,489	95,215 20,172	20,878	21,608	22,365	23,147
Maintenance		62,400	64,584	66,844	69,184	71,605	74.112	76,706	79,390	82,169	85,045	88,021	91.102	94,291	97.591	101,007
Other Operating Expenses		2.340	2,422	2,507	2.594	2.685	2.779	2.876	2.977	3.081	3.189	3.301	3.416	3.536	3.660	3,788
Total Operating Expenses		\$299,300	\$309,776	\$320,618	\$331,839	\$343,454	\$355,475	\$367,916	\$380,793	\$394,121	\$407,915	\$422,192	\$436,969	\$452,263	\$468,092	\$484,475
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	34,900	36,122	37,386	38,694	40,049	41,450	42,901	44,403	45,957	47,565	49,230	50,953	52,736	54,582	56,492
Replacement Reserve		21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900	21,900
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$356,100	\$367,797	\$379,903	\$392,434	\$405,402	\$418,825	\$432,717	\$447,096	\$461,978	\$477,380	\$493,322	\$509,822	\$526,899	\$544,574	\$562,868
Cash Flow Prior to Debt Serv	rice	\$128,191	\$128,601	\$128,905	\$129,095	\$129,165	\$129,106	\$128,912	\$128,574	\$128,084	\$127,433	\$126,611	\$125,610	\$124,419	\$123,026	\$121,423
MUST PAY DEBT SERVICE																
Permanent Loan (BBCN Bank)		111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216	111,216
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216	\$111,216
Cash Flow After Debt Service	•	\$16,975	\$17,385	\$17,689	\$17,879	\$17,949	\$17,890	\$17,696	\$17,358	\$16,868	\$16,217	\$15,395	\$14,394	\$13,203	\$11,810	\$10,207
Percent of Gross Revenue		3.19%	3.19%	3.16%	3.12%	3.06%	2.97%	2.87%	2.74%	2.60%	2.44%	2.26%	2.06%	1.84%	1.61%	1.36%
25% Debt Service Test		15.26%	15.63%	15.91%	16.08%	16.14%	16.09%	15.91%	15.61%	15.17%	14.58%	13.84%	12.94%	11.87%	10.62%	9.18%
Debt Coverage Ratio		1.153	1.156	1.159	1.161	1.161	1.161	1.159	1.156	1.152	1.146	1.138	1.129	1.119	1.106	1.092
OTHER FEES**																
GP Partnership Management Fee	9															
LP Asset Management Fee																
Incentive Management Fee																
Total Other Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Cash Flow		\$16,975	\$17,385	\$17,689	\$17,879	\$17,949	\$17,890	\$17,696	\$17,358	\$16,868	\$16,217	\$15,395	\$14,394	\$13,203	\$11,810	\$10,207
Deferred Developer Fee**		\$16,975	\$17,385	\$17,689	\$17,879	\$17,949	\$17,890	\$17,696	\$17,358	\$16,868	\$16,217					
Residual or Soft Debt Payments*	*															
zaza za zak zaza aginonio																

^{*9%} and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.